## NONPROFIT WORKSHOP SERIES Spring 2020

9:00 am - 4:30 pm	FUNDRAISING FUNDAMENTALS
Tuesday, April 14.	Presenter: Judith Margolin, Needagrant.org
Room 140	This full-day workshop ( <i>refreshments &amp; lunch provided</i> ) teaches the basics of how to conduct a successful fundraising plan/
	campaign aimed at "the big three": individual donors, foundations, and corporations. The workshop includes interactive
	group exercises. Topics covered include:
	Creating a viable fundraising plan, incorporating a variety of income streams
	Prospecting - finding the right funder(s) for you and prioritizing among them
	Mobilizing your board to raise funds with energy and enthusiasm
	Effective results-driven communication with board, prospects and donors
	<ul> <li>What to do once you receive outside funding</li> <li>Critical follow-up strategies</li> </ul>
	• Critical follow-up strategies Participants must be currently employed by a nonprofit or be a member of the Board of Directors.
5,00 7,20 pm	BOARD MEMBER BOOTCAMP
5:00 - 7:30 pm Wednesday, April 20	Presenter: Mae Maloney, Leadership Greater Hartford
Wednesday, April 29 Room 141	Newly appointed nonprofit board members or serving board members that have never received formal board training will learn
OR 141	about the ten basic responsibilities of nonprofit boards as well as the duties of individual board members, relationship
Wednesday, June 17	between board and staff, and common issues facing nonprofit boards.
Room 140	(light dinner provided)
9:30 am - 12:30 pm	NONPROFIT FUNDAMENTALS
Room 141	Presenter: Roosevelt Smith, Roosevelt Smith Consulting
This is a Q nort	Part I: Establishing Your Mission and Funding Model – Tuesday, May 5
This is a 2-part workshop.	To thrive a nonprofit must create and pursue a clear statement of its core purpose. In this session participants will learn how
-	to develop, uphold and use their mission to set direction, attract resources and communicate a case for support.
Participants are expected to attend	
both sessions	Part II: Building Your Team and Assessing Impact – Thursday, May 7
DUUI 202210112	How do you attract and engage the right talent to your organization? How do you measure success and the impact of your
	programs and services? In this session participants will learn how to recruit and build a team (board, volunteers, and staff) of
	like-minded people passionate and able to help the organization fulfill its purpose; as well as how to measure, use and communicate your organization's impact and results.
9:30 - 11:30 am	SMALL NONPROFIT INFORMATION FAIR
Wednesday, May 20.	Leaders of small nonprofit organizations (generally those with annual budgets under \$200,000), have the opportunity to
Room CCC	meet one-on-one with representatives of area nonprofit support organizations to address key issues for your nonprofit
	organization. Please register in advance, and come prepared to seek answers to general questions and attend one or both of
Complementary	the complementary presentations listed below.
Workshops:	Myths and Realities of Starting a Nonprofit (9:30 – 10:15 am): Join the Pro Bono Partnership for a brief presentation
Room 140	about the pros and cons of starting a new nonprofit organization, alternative ways to achieve your mission, and legal steps to
	getting started.
Room 141	<b>Tips from Funders</b> (10:15 – 11:00 am): Staff from three different grant funding organizations will be on hand to share tips
	and suggestions on successful proposal writing—and to answer all of your questions about securing grants!
All workshops are offered at no cost to participants through a partnership between	
Hartford Foundation for Public Giving and Hartford Public Library	
PARTICIPANTS MUST REGISTER IN ADVANCE	
To register email your name and email address to <i><u>nonprofitslearn@hplct.org</u></i>	
Location: Hartford Public Library, 500 Main Street, Hartford, CT 06103	
If you require special accommodations to participate, please call 860-695-6320 two weeks prior to the event.	